ANNEX 6

SCHEDULES OF SPECIFIC COMMITMENTS

Section A: China's Schedule of Specific Commitments

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
I. HORIZONTAL COMMITMENT	TS	-	
ALL SECTORS INCLUDED IN THIS SCHEDULE	 (3) In China, foreign invested enterprises include foreign capital enterprises (also referred to as wholly foreign-owned enterprises) and joint venture enterprises and there are two types of joint venture enterprises: equity joint ventures and contractual joint ventures.¹ The proportion of foreign investment in an equity joint venture shall be no less than 25 per cent of the registered capital of the joint venture. The establishment of branches by foreign enterprises is unbound, unless otherwise indicated in specific sub-sectors, as the laws and regulations on branches of foreign enterprises are under formulation. Representative offices of foreign enterprises are permitted to be established in China, but they shall not engage in any profit-making activities except for the representative offices under CPC 861, 862, 863, 865 in the sectoral specific commitments. 		

¹ The terms of the contract, concluded in accordance with China's laws, regulations and other measures, establishing a "contractual joint venture" govern matters such as the manner of operation and management of the joint venture as well as the investment or other contributions of the joint venture parties. Equity participation by all parties to the contractual joint venture is not required, but is determined pursuant to the joint venture contract. "Foreign invested enterprise" in this schedule means a foreign invested enterprise duly constituted or otherwise organized under "Law on Chinese-Foreign Equity Joint Ventures", "Law on Chinese-Foreign Contractual Joint Ventures" and "Law on Foreign-Capital Enterprises".

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
	 The land in the People's Republic of China is State-owned. Use of land by enterprises and individuals is subject to the following maximum term limitations: (a) 70 years for residential purposes; (b) 50 years for industrial purposes; (c) 50 years for the purpose of education, science, culture, public health and physical education; (d) 40 years for commercial, tourist and recreational purposes; (e) 50 years for comprehensive utilization or other purposes. (4) Unbound except as defined in Chapter 9 (Temporary Entry of Business Persons) 	(4) Unbound except for the measures concerning the entry and temporary stay of natural persons who fall into the categories defined in Chapter 9 (Temporary Entry of Business Persons) and any conditions stated therein.	

M	odes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
П.	SPECIFIC COMMITMENTS	S		
Α.	Professional Services			
(a)	Legal Services (CPC 861, excluding Chinese law practice)	 (1) None (2) None (3) Foreign law firms can provide legal services only in the form of representative offices. Representative offices can engage in profit-making activities. 	 (1) None (2) None (3) All representatives shall be resident in China no less than six months each year. The representative office shall not employ Chinese national registered lawyers. 	

Modes of supply: (1) Cross-border supply	(2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
Business offices is (a) to pr legis lawy enga on in pract (b) to ha Chin cour law f lawy (c) to er Chin Chin Chin Chin Chin Chin Chin Chin	Limitations on market access a scope of foreign representative a only as follows: rovide clients with consultancy on the slation of the country/region where the vers of the law firm are permitted to age in lawyer's professional work, and neternational conventions and ctices; andle, when entrusted by clients or nese law firms, legal affairs of the ntry/region where the lawyers of the firm are permitted to engage in yer's professional work; ntrust, on behalf of foreign clients, nese law firms to deal with the nese legal affairs; netr into contracts to maintain long- n entrustment relations with Chinese firms for legal affairs; rovide information on the impact of Chinese legal environment. rustment allows the foreign resentative office to directly instruct yers in the entrusted Chinese law , as agreed between both parties.	Limitations on national treatment	Additional commitments

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
	 The representatives of a foreign law firm shall be practitioner lawyers who are members of the bar or law society in a WTO member and have practiced for no less than two years outside of China. The Chief representative shall be a partner or equivalent (e.g., member of a law firm of a limited liability corporation) of a law firm of a WTO member and have practiced for no less than three years outside of China. (4) Unbound except as indicated in horizontal commitments. 	(4) Unbound except as indicated in horizontal commitments.	
(b) Accounting, auditing and bookkeeping services (CPC 862)	 None None Partnerships or incorporated accounting firms are limited to Certified Public Accountants (CPAs) licensed by the Chinese authorities. Unbound except as indicted in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicted in horizontal commitments. 	 Foreign accounting firms are permitted to affiliate with Chinese firms and enter into contractual agreements with their affiliated firms in other WTO Members. Issuance of licenses to those foreigners who have passed the Chinese national CPA examination shall be accorded national treatment. Applicants will be informed of results in writing no later than 30 days after submission of their applications.

Modes of supply: (1) Cross-b	order supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
			- Accounting firms providing services in CPC 862 can engage in taxation and management consulting services. They will not be subject to requirements on form of establishment in CPC 865 and 8630.
(c) Taxation services (CPC 8630)	 None None None Only in the form of joint ventures, with foreign majority ownership permitted. None, within six years of China's accession², foreign firms will be permitted to establish wholly foreignowned subsidiaries. Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	
 (d) Architectural services (CPC 8671) (e) Engineering services 	(1) None for scheme design. Co-operation with Chinese professional organisations is required except scheme	(1) None	
(CPC 8672)	design.		
(f) Integrated engineering services (CPC 8673)	(2) None(3) Wholly foreign-owned enterprises are	(2) None(3) Foreign service suppliers shall	
(g) Urban planning services (except general urban planning) (CPC 8674)	permitted.	be registered architects/engineers, or enterprises engaged in architectural/engineering/urba n planning services, in Peru.	
	(4) Unbound, except as indicated in horizontal commitments.	(4) Unbound, except as indicated in horizontal commitments.	

² Accession means the accession of China to WTO on December 11th, 2001.

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
(h) Medical and dental services (CPC 9312)	 None None Foreign service suppliers are permitted to establish joint venture hospitals or clinics with Chinese partners with quantitative limitations in line with China's needs, with foreign majority ownership permitted. Unbound, except as indicated in horizontal commitments and as follows: Foreign doctors with professional certificates issued by their home country shall be permitted to provide short-term medical services in China after they obtain licenses from the Ministry of Public Health. The term of service is six months and may extend to one year. 	 (1) None (2) None (3) The majority of doctors and medical personnel of the joint venture hospital and clinics shall be of Chinese nationality. (4) Unbound, except as indicated in horizontal commitments. 	

Modes of supply: (1) Cross-box	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
 B. Computer and Related Services (Computer and related services do not cover the economic activity consisting of the provision of content services which require computer and related services as means of supply) (a) Consultancy services related to the installation of computer hardware (CPC 841) 	 None None None Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Qualifications are as follows: certified engineers, or personnel with Bachelor's 	
		degree (or above) and three years of experience in these fields.	
(b) Software implementation services	(1) None(2) None	(1) None (2) None	
(CPC 842)	(3) Wholly foreign-owned enterprises are allowed.	(3) None	
(c) Data processing services	 (4) Unbound except as indicated in horizontal commitments. 	(4) Qualifications are as follows: certified engineers, or	
(CPC 843)Input preparation services (CPC 8431)		personnel with Bachelor's degree (or above) and three years of experience in these	
		fields.	

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
 Data processing and tabulation services (CPC 8432) Time-sharing services (CPC 8433) 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Qualifications are as follows: certified engineers, or personnel with Bachelor's degree (or above) and three years of experience in these fields. 	

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
C. Research and Development Services			
a) R&D services on natural sciences (CPC 8510) except for R&D services listed in the Catalogue of Prohibited Foreign Investment Industries of the Catalogue for the Guidance of Foreign Investment Industries of China	 (1) Unbound (2) None (3) Wholly foreign-owned enterprises are allowed. (4) Unbound except as indicated in horizontal commitments. 	 (1) Unbound (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	

Mc	des of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
D.	Real Estate Services			
(a)	Real estate services involving own or leased property (CPC 821)	 None None Wholly foreign-owned enterprises are allowed. Unbound except as indicated in horizontal commitments. 	 None None None Unbound except as indicated in horizontal commitments. 	
(b)	Real estate services on a fee or contract basis (CPC 822)	 None None None Wholly foreign-owned enterprises are allowed. Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	
F.	Other Business Services			
(a)	Advertising Services (CPC 871)	 Only through advertising agents registered in China who have the right to provide foreign advertising services. Only through advertising agents 	(1) None	
		 registered in China who have the right to provide foreign advertising services. (3) Foreign service suppliers are permitted to establish advertising enterprises in China. 	(2) None	
		Wholly foreign-owned subsidiaries are	(3) None	
		permitted. (4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	
(b)	Market research services (CPC 86401, only limited to investigation services designed to secure information on the prospects and performance of an organization's products in the market)	 Unbound Unbound Only in the form of joint ventures, with foreign majority ownership permitted. Economic needs tests are required. Unbound except as indicated in horizontal commitments. Requirement for a commercial presence. 	 (1) Unbound (2) Unbound (3) Unbound (4) Unbound except as indicated in horizontal commitments. 	

Мо	des of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
(c)	Management Consulting services (CPC 865)	 None None Wholly foreign-owned subsidiaries are allowed. Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	
(d)	Services related to management consulting (only limited to the following sub-sector)	 None None None Wholly foreign-owned enterprises are allowed. Economic needs tests are required. 	 (1) Unbound (2) Unbound (3) Unbound 	
-	Project management services other than for construction (CPC 86601)	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	
(e)	Technical testing and analysis services (CPC 8676) and freight inspection covered by CPC 749, excluding statutory inspection services for freight inspection services	 None None Peruvian services suppliers which have been engaged in inspection services in their home country for more than three years are permitted to establish joint venture technical testing, analysis and freight inspection companies with no less than US\$ 350,000 in registered capital. Wholly foreign-owned subsidiaries are permitted. Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	
(f)	Services incidental to agriculture, forestry, hunting and fishing (CPC 881, 882)	 None None Only in the form of joint ventures, with foreign majority ownership permitted. Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	

М	odes of supply: (1) Cross-bo	der supply (2) Consumption abroad (3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector	Limitations on market access Limitations on national treatment	Additional commitments
(h)	Services incidental to mining (CPC 883, only including oil and natural gas)	 (1) Unbound (2) None (3) Only in the form of oil and gas exploitation in cooperation with Chinese partners. (4) Unbound except as indicated in horizontal commitments. (1) Unbound (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	
(k)	Placement and supply services of Personnel (CPC 872, excluding CPC 87209)	 (1) Unbound (2) Unbound (3) Only in the form of joint ventures, with foreign majority ownership permitted. Economic needs tests are required .(4) Unbound except as indicated in horizontal commitments. (1) Unbound (2) Unbound (3) Unbound (4) Unbound except as indicated in horizontal commitments. 	
(m) - -	 Related scientific technical consulting services (CPC 8675) Offshore oil-field services geological, geophysical and other scientific prospecting services (CPC 86751) Sub-surface surveying services (CPC 86752) 	 (1) None (2) None (3) Only in the form of petroleum exploitation in cooperation with Chinese partners (4) Unbound except as indicated in horizontal commitments. (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
- Onshore oil-field services	 (1) None (2) None (3) Only in the form of petroleum exploitation in cooperation with China National Petroleum Corp. (CNPC) in the designated areas approved by the Chinese government. In order to carry out the petroleum contract, the foreign service supplier shall establish a branch, subsidiary or representative office within the territory of the People's Republic of China and go through registration formalities in accordance with the laws. The domiciles of the said offices shall be determined through consultation with CNPC. The foreign service supplier shall open its bank account with a bank approved by the Chinese authorities to engage in foreign exchange business within the Chinese territory. (4) Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) The foreign service supplier shall furnish CNPC accurately and promptly with the reports on the petroleum operations, and shall submit to CNPC the data and samples as well as various technological, economic, accounting and administrative reports related to petroleum operations. CNPC shall have the ownership of all of the data records, samples, vouchers and other original information acquired during the implementation of the petroleum operations. The investment of foreign service suppliers shall be made in US dollars or other hard currencies. (4) Unbound except as indicated in horizontal commitments. 	

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
(o) Building-cleaning services (CPC 874)	 Unbound* None Wholly foreign-owned enterprises are allowed Unbound except as indicated in horizontal commitments. 	 (1) Unbound* (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	
(p) Photographic services (CPC 875)	 None None Only in the form of joint ventures, with foreign majority ownership permitted. Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	
(q) Packaging services (CPC 876)	 None None None Foreign service suppliers are permitted to establish wholly foreign-owned subsidiaries. Unbound, except as indicated in 	 (1) None (2) None (3) None (4) Unbound, except as indicated 	
(r) Printing of packaging	 (1) Unbound (1) Unbound 	 (1) Unbound (1) Unbound 	
materials, on a fee or contract basis (Only limited to the printing of packaging	 (2) Unbound (3) Wholly foreign-owned enterprises are permitted. Economic needs tests are required. 	(2) Unbound (3) Unbound	
materials)	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	

^{*} Unbound due to lack of technical feasibility.

Modes of su	pply: (1) Cross-bord	der supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector of	or sub-sector	Limitations on market access	Limitations on national treat	ment Additional commitments
(s) Convent (CPC 87	7909)	 None None Only in the form of joint ventures, with foreign majority ownership permitted. Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indic in horizontal commitmen 	
(t) Translati interpreta (CPC 87	ation services '905)	 None None None Wholly foreign-owned enterprises are allowed. Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Qualifications are as followed one year of experience in translation or interpretati and a good command of working language(s). 	n on
services and 6122 - Maintena services machiner including 845 and a - Rental ar services	(CPC 63, 6112 2) Ince and repair of office ry and equipment computers (CPC	 None None None Wholly foreign-owned subsidiaries are permitted. for Rental and Leasing services, service suppliers will have global assets of US\$ 5 million. Unbound, except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound, except as ind in horizontal commitment 	

Мс	des of supply: (1) Cross-bo	rder s	supply (2) Consumption abroad	(3) C	commercial presence	(4) Presence of natural persons
	Sector or sub-sector		Limitations on market access	Li	mitations on national treatment	Additional commitments
2.	2. COMMUNICATION SERVICES					
В.	Courier Services (CPC 75121, except for those currently specifically reserved to Chinese postal authorities by law)	(1) (2) (3) (4)	None None Foreign service suppliers will be permitted to establish wholly foreign- owned subsidiaries Unbound, except as indicated in horizontal commitments.	(1) (2) (3) (4)	None None Unbound, except as indicated in horizontal commitments.	
C. (h) (i) (j) (k) (l)	Telecommunication Services ³ Value-added Services Including the following: Electronic mail Voice mail On-line information and database retrieval Electronic data interchange Enhanced/Value-added facsimile services (including store and	(1) (2) (3) (4)	See mode 3 None Foreign service suppliers will be permitted to establish joint venture value- added telecommunication enterprises and foreign investment in the joint ventures shall be no more than 50 per cent. Unbound except as indicated in horizontal commitments.	(1) (2) (3) (4)	None None None Unbound except as indicated in horizontal commitments.	
(m) (n)	forward, store and retrieve) Code and protocol conversion On-line information and/or data processing (including transaction processing)					

³ China's commitments are scheduled in accordance with the following: Notes for Scheduling Basic Telecom Services Commitments (S/GBT/W/2/REV/1) and Market Access Limitations on Spectrum Availability (S/GBT/W/3).

Modes of supply: (1) Cross-b	order supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
Basic Telecommunication	(1) See mode 3	(1) None	China undertakes the
Services	(2) None	(2) None	obligations contained in the
 Paging Services 	 (3) Foreign service suppliers will be permitted to establish joint venture enterprises and foreign investment in the joint ventures shall be no more than 50 per cent. 	(3) None	Reference Paper.
	(4) Unbound except as indicated in	(4) Unbound except as indicated	
	horizontal commitments.	in horizontal commitments.	

All international telecommunications services shall go through gateways established with the approval of China's telecommunications authorities, which will act as an independent regulatory authority in accordance with the principles of paragraph 5 of the Reference Paper.

Telecommunication services do not cover the economic activity consisting of the provision of content services which require telecommunications services for their transport.

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
 Mobile Voice and Data Services: Analogue / Digital / Cellular Services Personal Communication Services 	 (1) See mode 3 (2) None (3) Foreign service suppliers will be permitted to establish joint venture enterprises, without quantitative restrictions, and provide services in and between the cities of Shanghai, Guangzhou, Beijing, Chengdu, Chongqing, Dalian, Fuzhou, Hangzhou, Nanjing, Ningbo, Qingdao, Shenyang, Shenzhen, Xiamen, Xi'an, Taiyuan and Wuhan foreign investment <i>in the joint ventures</i> shall be no more than 49 per cent. (4) Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	

Mo	des of supply: (1) Cross-bo	der supply (2) Consumption abroad (3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector	Limitations on market access Limitations on national tre	eatment Additional commitments
-	Domestic Services	(1) See mode 3(1) None(2) None(2) None(2) None(2) None	
(a) (b)	Voice services Packet-switched data transmission services	 (3) Foreign service suppliers will be (3) None permitted to establish joint venture enterprises, without quantitative 	
(c)	Circuit-switched data transmission services	restrictions, and provide services in and between the cities of Shanghai,	
(f) (g)	Facsimile services Domestic private leased circuit services	Guangzhou and Beijing. Foreign investment in the joint venture shall be no more than 25 per cent. Within five years after accession, the	
- (a) (b) (c)	International Services Voice services Packet-switched data transmission services Circuit-switched data transmission services	areas will be expanded to include services in and between Chengdu, Chongqing, Dalian, Fuzhou, Hangzhou, Nanjing, Ningbo, Qingdao, Shenyang, Shenzhen, Xiamen, Xi'an, Taiyuan and Wuhan. And foreign investment shall be	
(f) (g)	Facsimile services International closed user group voice and data services (use of private leased circuit service is	no more than 35 per cent. Within six years after accession, there will be no geographic restriction and foreign investment shall be no more than 49 per cent.	
	permitted)	 (4) Unbound except as indicated in horizontal commitments. (4) Unbound except as in in horizontal commitment 	

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
 D. Audiovisual Services Videos, including entertainment software and (CPC 83202), distribution services Sound recording distribution services 	 None None Foreign services suppliers are permitted to establish contractual joint ventures with Chinese partners to engage in the distribution of audiovisual products, excluding motion pictures, without prejudice to China's right to examine the content of audio and video products (see footnote 1). Unbound, except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound, except as indicated in horizontal commitments. 	Without prejudice to compliance with China's regulations on the administration of films, China will allow the importation of motion pictures for theatrical release on a revenue-sharing basis and the number of such imports shall be 20 on an annual basis.
- Cinema Theatre Services	 None None Foreign services suppliers are permitted to construct and/or renovate cinema theatres, with foreign investment no more than 49 per cent. Unbound, except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound, except as indicated in horizontal commitments. 	

M	odes of supply: (1) Cross-bo	der supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
3.	CONSTRUCTION AND RE	LATED ENGINEERING SERVICES		
	(CPC 511, 512, 513 ⁴ , 514, 515, 516, 517, 518 ⁵)	 Unbound* Unbound* None Joint ventures, with foreign majority ownership will be permitted. Wholly foreign-owned enterprises will be permitted. Wholly foreign-owned enterprises can only undertake the following four types of construction projects. Construction projects wholly financed by foreign investment and/or grants. Construction projects financed by loans of international financial institutions and awarded through international tendering according to the terms of loans. Chinese-foreign jointly constructed projects with foreign investment equal to or more than 50 per cent; and Chinese-foreign jointly constructed projects with foreign investment less than 50 per cent but technically difficult to be implemented by Chinese construction enterprises alone. Chinese invested construction projects which are difficult to be implemented by Chinese and foreign construction enterprises with the approval of provincial government Unbound except as indicated in horizontal commitments. 	 (1) Unbound* (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	

⁴ Including dredging services relating to infrastructure construction. ⁵ Coverage of CPC 518 is limited only to the rental and leasing services of construction and/or demolition machines with operator which are owned and used by foreign construction enterprises in their supply of services. * Unbound due to lack of technical feasibility.

M	odes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
4.	DISTRIBUTION SERVICES (as defined in Appendix 1 (I		T	T
А.	Commission Agents' Services (excluding salt, tobacco) Wholesale Trade Services ⁶ (excluding salt, tobacco)	 Unbound None Wholly foreign-owned enterprises are allowed, except that foreign service suppliers are not permitted to engage in the distribution of chemical fertilizers, processed oil and crude oil within five years after accession. Unbound except as indicated in horizontal commitments. 	 (1) Unbound (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	Foreign-invested enterprises are permitted to distribute their products manufactured in China, including the products listed in the market access or sector or sub-sector column, and provide subordinate services as defined in Appendix 1 (Distribution Services). Foreign service suppliers are permitted to provide the full range of related subordinate services, including after sales services, as defined in Appendix 1 (Distribution Services), for the products they distribute.

⁶ The restrictions on mode 1 shall not undermine the rights of Peru to the right to trade as stipulated in Chapter 5 of China's Protocol of accession to the WTO.

Modes of supply: (1) Cross-box	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
C. Retailing Services (excluding tobacco).	 Unbound except for mail order. None Wholly foreign-owned enterprises will be allowed, except for: chain stores which sell products of different types and brands from multiple suppliers with more than 30 outlets. For such chains stores with more than 30 outlets, foreign majority ownership will not be permitted if those chain stores distribute any of the following products: books, newspapers, magazines, pharmaceutical products, pesticides, mulching films, processed oil, chemical fertilizers and products listed in Annex1a of the Protocol of China's WTO Accession. The foreign chain store operators will have the freedom of choice of any partner, legally established in China according to China's laws and regulations. Unbound except as indicated in horizontal commitments. 	 (1) Unbound except for mail order. (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	Foreign-invested enterprises may distribute their products manufactured in China, including those excepted products as listed in the market access or sector or sub-sector column, and provide subordinate services as defined in Appendix 1 (Distribution Services). Foreign service suppliers are permitted to provide full range of related subordinate services, including after sales services, as defined in Appendix 1 (Distribution Services), for the products they distribute.
D. Franchising	 None None None. Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	
E. Wholesale or retail trade services away from a fixed location.	 None None None⁷. Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None. (4) Unbound except as indicated in horizontal commitments. 	

⁷ See paragraph 310 of the Working Party Report.

M	odes of supply: (1) Cross-bor	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
5.	EDUCATIONAL SERVICES	S n services e.g. military, police, political and party s	school education)	
А. В. С. Е.	Primary education services (CPC 921, excluding national compulsory education in CPC 92190) Secondary education services (CPC 922, excluding national compulsory education in CPC 92210) Higher education services (CPC 923) Adult education services (CPC 924) Other education services (CPC 929, including English language training)	 Unbound None Joint schools will be established, with foreign majority ownership permitted. Unbound except as indicated in horizontal commitments and the following: foreign individual education service suppliers may enter into China to provide education services when invited or employed by Chinese schools and other education institutions. 	 (1) Unbound (2) None (3) Unbound (4) Qualifications are as follows: possession of Bachelor's degree or above; and an appropriate professional title or certificate, with two years' professional experiences. 	

Mc	des of supply: (1) Cross-bo	rder su	upply (2) Consumption abroad	(3) C	ommercial presence	(4) Presence of natural persons
	Sector or sub-sector		Limitations on market access	Lir	mitations on national treatment	Additional commitments
6.	ENVIRONMENTAL SERVIO (excluding environmental qu		nonitoring and pollution source inspection)			
Α.	Sewage Services (CPC 9401)	(1)	Unbound except for environmental consultation services.	(1)	None	
B.	Solid Waste Disposal Services (CPC 9402)	· · /	None Foreign services suppliers engaged in environmental services are permitted to	(2) (3)	None None	
C.	Cleaning Services of Exhaust Gases (CPC 9404)		provide services only in the form of joint ventures, with foreign majority ownership permitted.			
D.	Noise Abatement Services (CPC 9405)	(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	
E.	Nature and Landscape Protection Services (CPC 9406)					
F.	Other Environmental Protection Services (CPC 9409)					
G.	Sanitation Services (CPC 9403)					

Modes of supply: (1) Cross-box	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
7. FINANCIAL SERVICES			
 A. All Insurance and Insurance-Related Services (a) Life, health and pension/annuities insurance (b) Non-life insurance (c) Reinsurance (d) Services auxiliary to insurance 	 Unbound except for : (a) reinsurance; (b) international marine, aviation, and transport insurance; and (c) brokerage for large scale commercial risks, international marine, aviation, and transport insurance, and reinsurance. Unbound for brokerage. Other, none. (3) A. Form of establishment Foreign non-life insurers will be permitted to establish as a branch or-as a wholly-owned subsidiary; i.e., with no form of establishment restrictions. Foreign life insurers will be permitted 50 per cent foreign ownership in a joint venture with the partner of their choice. The joint venture partners can freely agree the terms of their engagement, provided they remain within the limits of the commitments contained in this schedule. For brokerage for insurance of large scale commercial risks and brokerage for reinsurance and brokerage for international marine, aviation, and transport insurance and reinsurance: foreign equity share up to 51 per cent will be permitted; within five years after China's accession, wholly foreign owned subsidiary will be permitted. For other brokerage services: Unbound. Internal branching for an insurance firm will be permitted consistent with the phase out of geographic restrictions. 	 (1) None (2) None (3) None, except for: Foreign insurance institutions shall not engage in the statutory insurance business. 	

Modes of supply: (1) Cross-b	oorder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
	 B. <u>Business Scope</u> Foreign non-life insurers will be permitted to provide "master policy" insurance/insurance of large scale commercial risks, which has no geographic restrictions. In accordance with national treatment, foreign insurance brokers will be permitted to provide "Master policy" no later than Chinese brokers, under conditions no less favourable. Foreign non-life insurers will be permitted to provide the full range of non-life insurance services to both foreign and domestic clients. 		
	Foreign insurers are permitted to provide health insurance, individual/group insurance and pension/annuities insurance to foreigners and Chinese. Foreign insurers will be permitted to provide reinsurance services for life and non-life insurance as a branch, joint venture, or wholly foreign-owned subsidiary, without geographic or quantitative restrictions on the number of licenses issued.		

odes of supply: (1) Cross-b		(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
	 C. <u>Licenses</u> Licenses will be issued with no economic needs test or quantitative limits on licenses. Qualifications for establishing a foreign insurance institution are as follows: the investor shall be a foreign insurance company with more than 30 years of establishment experience in a WTO member; it shall have a representative office for two consecutive years in China; it shall have total assets of more than US \$5 billion at the end of the year prior to application, except for insurance brokers. Insurance brokers shall have total assets of more than US\$ 200 million. (4) Unbound except as indicated in horizontal commitments. 	(4) Unbound except as indicated in horizontal commitments.	

Мо	des of supply: (1) Cross-bo	rder s	upply (2) Consumption abroad	(3) C	ommercial presence	(4) Presence of natural persons
	Sector or sub-sector		Limitations on market access	Lir	nitations on national treatment	Additional commitments
В.	Banking and Other Financial Services (excluding insurance and securities)	(1)	Unbound except for the following: Provision and transfer of financial information, and financial data processing and related software by suppliers of other financial services;	(1)	None	For financial leasing services, foreign financial leasing corporations will be permitted to provide financial leasing service at the same time as domestic
Bar belo		-	Advisory, intermediation and other auxiliary financial services on all activities listed in subparagraphs (a) through (k),			corporations.
(a)	Acceptance of deposits and other repayable funds from the public;		including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on			
(b)	Lending of all types, including consumer credit, mortgage credit, factoring and financing of commercial transaction;	(2) (3)	corporate restructuring and strategy. None A. <u>Geographic coverage</u> For foreign currency business, there will be no geographic restriction. For local	(2) (3)	None Except for geographic restrictions and client limitations on local currency	
(c)	Financial leasing;(d) All payment and money transmission services, including credit, charge and debit cards, travellers cheques and bankers drafts(including import and export settlement);		currency business, foreign services suppliers may provide business in following cities: Shanghai, Shenzhen, Tianjin, Dalian, Guangzhou, Zhuhai, Qingdao, Nanjing, Wuhan Jinan, Fuzhou, Chengdu and Chongqing Kunming, Beijing, Xiamen-Shantou, Ningbo, Shenyang and Xi'an. Within five years after accession, all geographic		business (listed in the market access column), foreign financial institution may do business, without restrictions or need for case-by-case approval, with foreign invested enterprises, non- Chinese natural persons, Chinese natural persons and	
(e) (f)	Guarantees and commitments; Trading for own account or for account of customers: foreign exchange.		restrictions will be removed.		Chinese enterprises. Otherwise, none.	

Modes of supply: (1) Cross-bord	der supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
	 B. <u>Clients</u> For foreign currency business, foreign financial institutions will be permitted to provide services in China without restriction as to clients. For local currency business, foreign financial institutions will be permitted to provide services to Chinese enterprises. Within five years after accession, foreign financial institutions will be permitted to provide services to all Chinese clients. Foreign financial institutions licensed for local currency business in one region of China may service clients in any other region that has been opened for such business. C. <u>Licensing</u> Criteria for authorization to deal in China's financial services sector are solely prudential (i.e., contain no economic needs test or quantitative limits on licenses). Within five years after accession, any existing non-prudential measures restricting ownership, operation, and juridical form of foreign financial institutions, including on internal branching and licenses, shall be eliminated. Peruvian financial institutions who meet the following condition are permitted to establish a subsidiary of a foreign bank or a foreign finance company in China: 		

es of supply: (1) Cross-l		(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
	- total assets of more than US \$10 billion		
	at the end of the year prior to filing the		
	application.		
	Peruvian financial institutions who meet		
	the following condition are permitted to		
	establish a branch of a foreign bank in		
	China:		
	Crima.		
	- total assets of more than US \$20 billion		
	at the end of the year prior to filing the		
	application.		
	Peruvian financial institutions who meet		
	the following condition are permitted to		
	establish a Chinese-foreign joint bank or		
	a Chinese-foreign joint finance company		
	in China:		
	total assets of more than US \$10 billion		
	- total assets of more than US \$10 billion		
	at the end of the year prior to filing the application.		
	application.		
	Qualifications for Peruvian financial		
	institutions to engage in local currency		
	business are as follows:		
	- three years business operation in China		
	and being profitable for two consecutive		
	years prior to the application, otherwise,		
	none.		
	(4) Unbound except as indicated in	(4) Unbound except as indicated	
	horizontal commitments.	in horizontal commitments.	

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
 Motor vehicle financing by non-bank financial institutions 	 (1) Unbound except for the following: Provision and transfer of financial information, and financial data processing and related software by suppliers of other financial services; Advisory, intermediation and other auxiliary financial services on all activities listed in subparagraphs (a) through (k), including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy. (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	 (1) Unbound (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	

Mo	des of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
-	Other financial services as listed below:	(1) None(2) None	(1) None (2) None	
(k)	Provision and transfer of financial information, and financial data processing and related software by supplier of other financial services;	 (3) None. Criteria for authorization to deal in China's financial services sector are solely prudential (i.e., contain no economic needs test or quantitative limits on licenses). Branches of foreign institutions are permitted. 	(3) None	
(1)	Advisory, intermediation and other auxiliary financial services on all activities listed in subparagraphs (a) through (k), including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy.	(4) Unbound except as indicated in horizontal commitments.	(4) Unbound except as indicated in horizontal commitments.	

odes of supply: (1) Cross-b		(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
Securities	 (1) Unbound except for the following: Foreign securities institutions may engage directly (without Chinese intermediary) in B share business. (2) None (3) (a) Unbound, except for the following: Representative offices in China of foreign securities institutions may become Special Members of all Chinese stock exchanges. Foreign service suppliers will be permitted to establish joint ventures with foreign investment up to 49 per cent to conduct domestic securities investment fund management business. Foreign securities institutions will be permitted to establish joint ventures, with foreign minority ownership not exceeding 1/3, to engage (without Chinese intermediary) in underwriting A shares and in underwriting and trading of B and H shares as well as government and corporate debts, launching of funds. (b) Criteria for authorization to deal in China's financial industry are solely prudential (i.e., contain no economic needs test or quantitative limits on licenses). (4) Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	

	odes of supply: (1) Cross-bo Sector or sub-sector	rder supply (2) Consumption abroad	(3) Commercial presence Limitations on national treatment	(4) Presence of natural persons Additional commitments
9.	TOURISM AND TRAVEL F			Additional communents
•				
Α.	Hotels (including apartment buildings) and Restaurants (CPC 641-643)	 None None Foreign services suppliers may construct, renovate and operate hotel and restaurant establishments in China. Wholly foreign-owned subsidiaries are permitted. Unbound, except as indicated in horizontal commitments and as follows: Foreign managers, specialists including chefs and senior executives who have signed contracts with joint venture hotels and restaurants in China shall be permitted to provide services in China. 	 (1) None (2) None (3) None (4) Unbound, except as indicated in horizontal commitments. 	
В.	Travel Agency and Tour Operator (CPC 7471)	 (1) None (2) None (3) None (4) Unbound, except as indicated in 	 (1) None (2) None (3) None except that joint ventures or wholly-owned travel agencies and tour operators are not permitted to engage in the activities of Chinese travelling abroad and to Hong Kong China, Macao China and Chinese Taipei. (4) Unbound, except as indicated 	
		horizontal commitments.	in horizontal commitments.	

Modes of supply: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural person						
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments			
10. RECREATIONAL, CULTU	10. RECREATIONAL, CULTURAL AND SPORTING SERVICES (other than audiovisual services)					
D. Sporting and other recreational services (Only limited to CPC 96411, 96412, 96413, excluding golf)	 None None None Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 				

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Sector or sub-sector Limitations on market access		Additional commitments
11. TRANSPORT SERVICES			
 A. Maritime Transport Services International transport (freight and passengers) (CPC 7211 and 7212 less cabotage transport services) 	 (a) Liner shipping (including passenger transportation): None (b) Bulk, tramp and other international shipping (including passenger transportation): None (2) None (a) Establishment of registered companies for the purpose of operating a fleet under the national flag of the People's Republic of China: Foreign service suppliers are permitted to establish joint venture shipping companies. Foreign investment shall not exceed 49 per cent of the total registered capital of the joint venture. The chairman of board of directors and the general manager of the joint venture shall be appointed by the Chinese side. Other forms of commercial presence for the supply of international maritime transport services: Unbound (4) (a) Ship's crew: Unbound except as indicated in horizontal commitments. (b) Key personnel employed by Commercial Presence as defined under mode (3) (b) above: Unbound except as indicated in horizontal commitments. 	 (1) (a) None (b) None (2) None (3) (a) None (3) (a) None (b) Unbound (4) (a) Unbound except as indicated in horizontal commitments. (b) Unbound except as indicated in horizontal commitments. 	 The following services at the port are made available to international maritime transport suppliers on reasonable and non-discriminatory terms and conditions: Pilotage Towing and tug assistance Provisioning, fuelling and watering Garbage collecting and ballast waste disposal Port Captain's services Navigation aids Shore-based operational services essential to ship operations, including communications, water and electrical supplies Emergency repair facilities Anchorage, berth and berthing services.

Mo	Modes of supply: (1) Cross-border supply (2) Consumption abroad (3) Commercial presence (4) Presence of natural persons				
	Sector or sub-sector	Limitations on market access	Limitations on national treatment Additional commitments		
H. (a) (c)	Auxiliary Services Maritime cargo-handling services (CPC 741) Customs clearance services for maritime	 (1) Unbound* (2) None (3) Only in the form of joint ventures, with foreign majority ownership permitted. (4) Unbound except as indicated in horizontal commitments. 	 (1) Unbound* (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 		
(d)	transport Container station and depot services	 Unbound* None Only in forms of joint ventures, with foreign majority ownership permitted. Unbound except as indicated in horizontal commitments. 	 (1) Unbound* (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 		
(e)	Maritime agency services	 (1) None (2) None (3) Only in forms of joint ventures, with foreign equity share no more than 49 per cent. (4) Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 		

^{*} Unbound due to lack of technical feasibility.

M	odes of supply: (1) Cross-bo	rder supply (2) Consumption abroad (3) Commercial presence	(4) Presence of natural persons
	Sector or sub-sector	Limitations on market access Limitations on national trea	Additional commitments
B. (b)	Internal Waterways Transport Freight transport (CPC 7222)	 Only international shipping in ports open to foreign vessels are permitted. None None Unbound Unbound except as indicated in horizontal commitments. Dubound except as indicated in in horizontal commitments. Dubound except as indicated in in horizontal commitments. 	icated
C. (d)	Air Transport Services Aircraft repair and maintenance services (CPC 8868)	 (1) Unbound* (2) None (3) Foreign service suppliers are permitted to establish joint venture aircraft repair and maintenance enterprises in China. The Chinese side shall hold controlling shares or be in a dominant position in the joint ventures. Licenses for the establishments of joint ventures are subject to economic needs tests. (4) Unbound except as indicated in horizontal commitments. (1) Unbound* (2) None (3) The joint ventures have obligation to undertake business in the internat market. (4) Unbound except as indicated in horizontal commitments. 	ional icated
-	Computer Reservation System (CRS) services	 (1) (a) Foreign Computer Reservation System, when having agreements with Chinese aviation enterprises and Chinese Computer Reservation System, may provide services to Chinese aviation enterprises and Chinese aviation agents by connecting with Chinese Computer Reservation System. 	

Мс	odes of supply: (1) Cross-bo	rder s	upply (2) Consumption abroad	(3) C	ommercial presence	(4) Presence of natural persons
	Sector or sub-sector		Limitations on market access	Lir	mitations on national treatment	Additional commitments
		(b)	Foreign Computer Reservation System may provide services to representative offices and sales offices established in the destination cities in China by foreign aviation enterprises which have the right to engage in business according to the bilateral aviation agreements.			
		(c)	Direct access to and use of foreign Computer Reservation System by Chinese aviation enterprises and agents of foreign aviation enterprises are subject to approval of the General Administration of Civil Aviation of China (CAAC).			
		(2) (3) (4)	None Unbound Unbound except as indicated in horizontal commitments	(2) (3) (4)	None Unbound Unbound except as indicated in horizontal commitments.	
E. F. -	Rail Transport Services Road Transport Services Freight transportation by rail (CPC 7112) Freight transportation by	(1) (2) (3)	None None For rail transport, only in the form of joint ventures, foreign majority ownership are permitted, within six years after China's accession, wholly foreign-owned subsidiaries will be permitted. For road transport, wholly foreign-owned subsidiaries are permitted.	(1) (2) (3)	None None None	
	road in trucks or cars (CPC 7123)	(4)	Unbound except as indicated in horizontal commitments.	(4)	Unbound except as indicated in horizontal commitments.	

Modes of supply: (1) Cross-bo	order supply (2) Consumption abroad	(3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector Limitations on market access		Limitations on national treatment	Additional commitments
 Passenger transportation (CPC 71213) 	 Unbound Unbound Only in the form of joint ventures, with foreign investment not to exceed 49 per cent. Economic needs tests are required. Unbound except as indicated in horizontal commitments. 	 (1) Unbound (2) Unbound (3) None (4) Unbound except as indicated in horizontal commitments. 	
 H. Services Auxiliary to all Modes of Transport Storage and warehousing services (CPC 742) 	 Unbound None Wholly foreign-owned subsidiaries are permitted. Unbound except as indicated in horizontal commitments. 	 (1) Unbound (2) None (3) None (4) Unbound except as indicated in horizontal commitments 	

Modes of supply: (1) Cross-bo	rder supply (2) Consumption abroad ((3) Commercial presence	(4) Presence of natural persons
Sector or sub-sector	Limitations on market access	Limitations on national treatment	Additional commitments
 Freight forwarding agency services (CPC 748 and 749 excluding freight inspection) 	 (1) None (2) None (3) Foreign freight forwarding agencies which have at least three consecutive years experience are permitted to set up freight forwarding agency joint ventures in China, wholly foreign-owned subsidiaries are permitted. Operation term of the joint ventures shall not exceed 20 years. After one year operating in China, the joint venture can set up branches. A foreign freight forwarding agency may set up a second joint venture after its first joint venture has been in operation for two years. (4) Unbound except as indicated in horizontal commitments. 	 (1) None (2) None (3) None (4) Unbound except as indicated in horizontal commitments. 	

APPENDIX 1

DISTRIBUTION SERVICES

Distribution trade services are comprised of four main sub-sectors:

- commission agents services;
- wholesaling;
- retailing; and
- franchising.

The principal services rendered in each subsector can be characterized as reselling merchandise, accompanied by a variety of related subordinated services, including inventory management; assembly, sorting and grading of bulk lots; breaking bulk lots and redistributing into smaller lots; delivery services; refrigeration, storage, warehousing and garage services; sales promotion, marketing and advertising, installation and after sales services including maintenance and repair and training services. Distribution services are generally covered by CPC 61, 62, 63 and 8929.

Commission Agents' Services consist of sales on a fee or contract basis by an agent, broker or auctioneer or other wholesalers of goods/merchandise and related subordinated services.

Wholesaling consist of the sale of goods/merchandise to retailers to industrial, commercial, institutional, or other professional business users, or to other wholesalers and related subordinated services.

Retailing services consist of the sale of goods/merchandise for personal or household consumption either from a fixed location (e.g., store, kiosk, etc.) or away from a fixed location and related subordinated services.

Franchising services consist of the sale of the use of a product, trade name or particular business format system in exchange for fees or royalties. Product and trade name franchising involves the use of a trade name in exchange for fees or royalties and may include an obligation for exclusive sale of trade name products. Business format franchising involves the use of an entire business concept in exchange for fees and royalties, and may include the use of a trade name, business plan, and training materials and related subordinated services.